

Schwab's Financial Condition (as of 3/31/2008)

The Charles Schwab Corporation's internal protective practices and stringent business standards are designed to keep your clients' assets safe.

FOCUSED ON SERVING INVESTORS

Our clear business focus and industry expertise provide a solid foundation for our financial performance. Schwab's business is focused on serving individual investors and the advisors who serve them.

OUR FINANCIAL RESULTS

The latest financial results, as of March 31, 2008:

For The Charles Schwab Corporation:

- Cash reserves: Available liquidity of about \$600 million¹
- Long-term debt of 20 percent of total financial capital²
- Net new assets of approximately \$41.3 billion³ over the last 3 months, bringing the company's total client assets to \$1.4 trillion⁴
- New brokerage accounts: Totaled 246,000 over the last 3 months, bringing the company's total to 7.2 million active brokerage accounts⁵

For Charles Schwab & Co., Inc.

- Net capital was \$1.1 billion, \$912 million in excess of the regulatory minimum required net capital⁶

LEARN MORE ABOUT SCHWAB'S FINANCIAL CONDITION

We can provide additional information about Schwab's financial condition and business focus to help you understand the care we take with your clients' accounts.

Please ask your relationship manager for details.

Your Next Step

Financial results and more information about Schwab's business and financial condition can be viewed any time at www.aboutschwab.com.

¹ The Charles Schwab Corporation (Parent Company Only) Q1 2008 Balance Sheet

² The Charles Schwab Corporation Condensed Consolidated Balance Sheets from the The Charles Schwab Corporation 10-Q

³ The Charles Schwab Corporation 10-Q

⁴ The Charles Schwab Corporation 10-Q

⁵ The Charles Schwab Corporation Q1 2008 Quarterly Earnings Release

⁶ The Charles Schwab Corporation 10-Q